

THE DICK VAN DYKE SHOW









The average adult's attention span is down to just 8 seconds (That's less than that of a goldfish.) We're multitasking. Psychology Today reports that only two percent of people are actually good at multi-tasking.

But consider...

https://youtu.be/wp8ebj_yRI4

We remember when...

- There is a visual component connected to..
- An emotional content organized in...
- A narrative format.

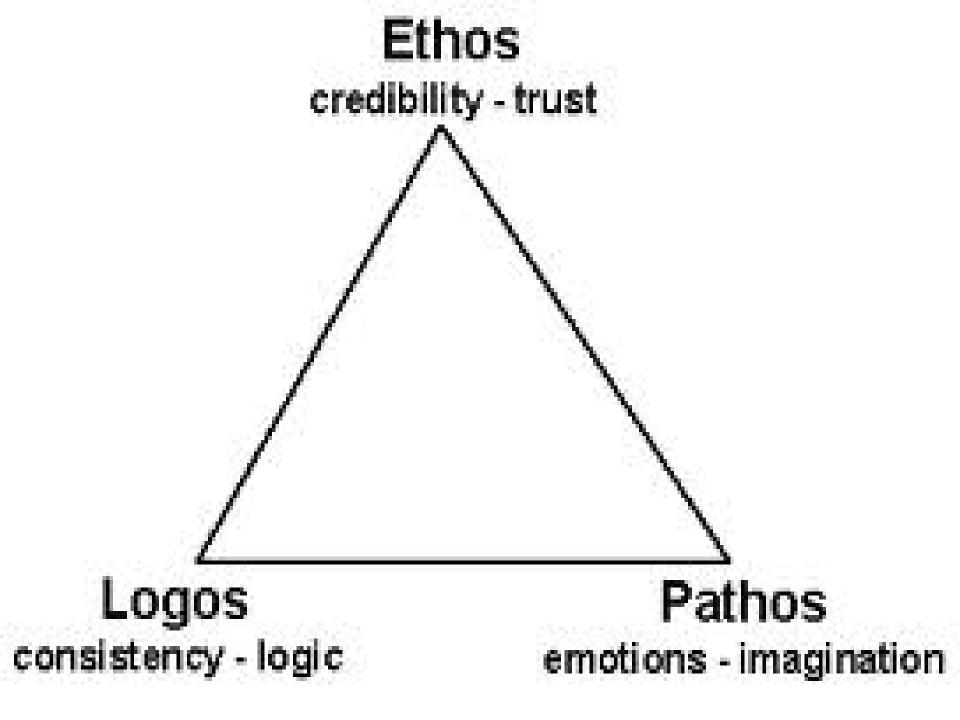






Story Form

How does story work for us?





- Listeners like a good storyteller.
- Allows us to introduce the material in a way that is *interesting*.
- Allows for the active demonstration of a true belief.
- Develops *trust* by avoiding premature argumentation.

Logos consistency - logic

emotions - imagination

Pathos

- Allows us to connect the *humanity* of the story to the jury.
- Allows for the jury to engage in their imaginative capacity to understand what has occurred.
- Allows us to engage the Heart of a Warrior and the Sword of a Poet.

Logos consistency - logic Pathos emotions - imagination



- Allows us to introduce the material in a way that is organized.
- Creates a context by which to *Judge* the evidence as it is introduced.

consistency - logic

A visual component attached to an emotional connection in a narrative format memorable – allows for a logical discussion at the end of the case.

emotions - imagination

Story Form

- Enhances organization
- Captures the imagination
- Develops emotional connections
- Is interesting
- Provides a logical format to discuss information
- Reaches all three adult learning styles





Preparation

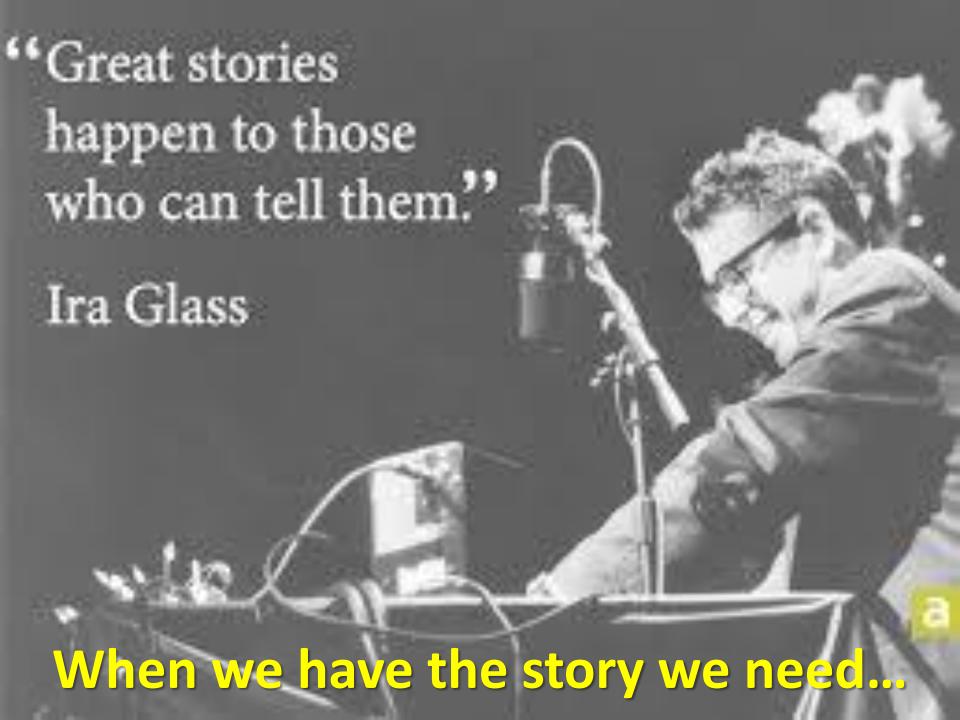
- Intense devotion to craft
- Intense devotion to client
- Intense devotion to case

The more you sweat in practice, the less you bleed in battle.



Finding the Story

The client – discovering the narrative Visiting the scenes in the story Imaginative homework Visualization



Theory of Defense

"If you don't know where you're going, you'll be lost when you get there?"

Yogi Berra

Legal Theory of Defense

- It never happened.
- It happened, but I didn't do it.
- It happened, I did it, but it wasn't a crime.
- It happened, I did it, it was a crime, but it wasn't this crime.
- It happened, I did it, it was a crime, but I wasn't responsible.
- It happened, I did it, it was a crime...

...so what.

Theory of defense: A short statement saying what happened

Theory of Defense

- A summary of factual and emotional that implicitly argues the legal.
- A statement about why client is innocent rather than not guilty
- A headline...
- This is a case about...
- This is a case about an abandoned adolescent who wanted the attention, affection and affirmation of her mother.

What is Not a Theory

- Self –Defense
- Mistaken ID
- Consent
- Alibi
- These are generic categories

·Reasonable Doubt

Themes: Re-occurring motif's that are repeated throughout the trial

Themes can be...

- An underlying meaning to the story.
- A universal truth.
- A statement about society.
- A comment on human nature.



Where do we start?

- What is the prosecutor's story?
- What is the law?
- What does the prosecutor have to prove?
- What is our legal theory of defense?
- What is our story of innocence?
- What are the themes that support the story?



Theory:

Former Military Police Officer Kathy
Thomson was abducted, assaulted and
abandoned while Evan was passed out at
home with his beloved Boots

Themesi

- Evan was an out of shape alcoholic
- Evan needed the wall for assistance
- The keys are not always in the light.
- C.S.I...not Inspector Clouseau
- Where's the dog hair?
- Circumstantial evidence killed the dog



...an empty space

- Create the scenes of importance.
- Keep them consistent.
- Refer to them throughout the trial.
- Revisit them during the closing argument.

...an empty space

- Create distance.
- Manifest time.
- Establish symbolic spatial relationships.

"He either fears his fate too much, Or his desserts are small Who dares not put it to the touch, To win or lose it all."

The Earl of Montrose